

# Nirlon Limited CIN:L17120MH1958PLC011045

Pahadi Village, off the Western Express Highway, Goregaon (East), Mumbai 400 063. Tele:+91 (022) 4028 1919/2685 2257/58/59, Fax: +91 (022) 4028 1940 E-mail id:info@nirlonltd.com, Website:www.nirlonltd.com

August 11, 2025

The Secretary,

BSE Limited, P.J. Towers, Dalal Street, **Mumbai- 400 001.** 

Security Code: 500307

Dear Sir,

**Sub:** Outcome of the Board meeting held on August 11, 2025: Earnings Presentation for the Quarter ended June 30, 2025

**Ref:** Pursuant to the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

We hereby inform you that inter alia; the Board of Directors of the Company at their meeting held on August 11, 2025 have considered Earnings presentation for the 1<sup>st</sup> Quarter of the F.Y. 2025 – 26 with disclaimers, are attached herewith.

The said information with details will also be made available on the website of the Company "www.nirlonltd.com".

We request you to take the same on record.

Thanking you, Yours faithfully,

For Nirlon Ltd.,

Jasmin K. Bhavsar

Company Secretary, Vice President (Legal) & Compliance Officer

FCS4178 Encl: a/a



## Snapshot



**Key Strengths** 



Present in the commercial / IT-ITES real estate sector for 17 years

### **Focus on Sustainability**



**Environmentally Friendly Campus** 

#### **NKP Characteristics**



Occupier friendly design with typical ~80% efficiency

### **Key Financials**



Consistent and Sustainable License Fee Income



Experienced management team



LEED Platinum / Gold Certified Buildings (Core & Shell)



Marquee licensees including leading companies from IT / Financial Services sectors



3 Year CAGR (2022-2025) : Revenue: 18.6% PAT: 25.3%



GIC Singapore (through its affiliate) is the major shareholder



LEED Zero Water, TRUE Platinum (Net Zero Waste) and LEED Zero Waste certification for NKP Ph. 1 to 4



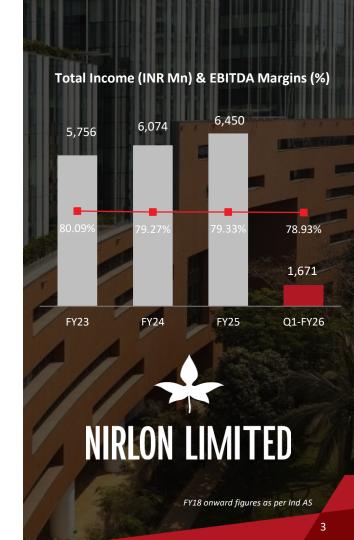
Historically high average occupancy



FY25 CFO: INR 4,801 Mn ROE: 61.1%

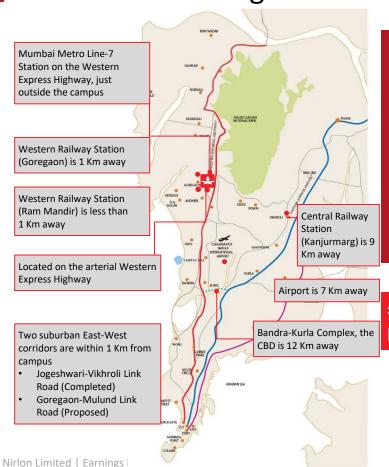
## **Company Overview**

- Nirlon Limited was incorporated in 1958 and was a pioneer in the manufacturing of synthetic yarns and industrial rubber products in India.
- Since 2006, Nirlon has primarily been in the business of development and management of commercial/ IT-ITES Real Estate.
- The company currently owns two primary assets: Nirlon Knowledge Park (NKP), which is an approx. 23 acre Information Technology Park located in Goregaon (East), Mumbai and also 75% of undivided interest in approx. 0.05 Mn sq. ft. in Nirlon House (NH), which is a building in the prime location of Worli, Mumbai.
- The development of the company's landmark project of Nirlon Knowledge Park began in phases from 2006, with the final phase i.e. Phase V completed in FY22.
- NKP has a total chargeable area of approximately 3.08 Mn.sq.ft.
- GIC Singapore became the majority shareholder and a co-promoter in 2015 vide an open offer through its affiliate, Reco Berry Private Limited (Reco) of Singapore, and currently has a 63.92% holding in the company.



## Nirlon Knowledge Park – The Master Plan





Conveniently located on Mumbai's Western **Express** Highway, one of Mumbai's main arterial roads, NKP is an easy commute from the western and eastern suburbs of Mumbai. A majority of the city's professional workforce live in the western suburbs, which have a ready availability residential is accommodation. NKP also located close to educational institutions, hospitals, and recreational facilities.

**≈ 3.08** Mn Sq. ft.

Total office space

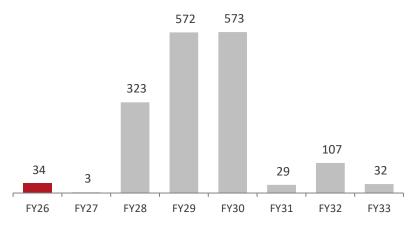


## Phase Wise Details & License Renewals



Phases	1	П	Ш	IV	V	Total
Constructed Area (Mn Sq. Ft.)	1.29	0.38	0.55	0.76	1.78	4.77
Chargeable Area (Mn Sq. Ft.)	0.79	0.31	0.40	0.43	1.16	3.08
Date of Completion	Oct-09	Jun-10	Sep-13	Mar-15	FY22	NA

## License Due for Renewals/Resets (Thousands Sq. ft.) as on 30<sup>th</sup> June 2025



As on 30th June 2025, approx. 271,000 sq. ft. at NKP and 9,000 sq.ft at Nirlon House was vacant.

The chart assumes all licenses continue for their total tenure of License / notice period, including renewal options.

Only NL's share considered for co-owned space at Nirlon House.



## **Operational Highlights**



#### **Marketing Updates**

- As on 30 June 2025, approx. 280,000 sq.ft. area was vacant in NKP + NH combined. Of this, approx. 269,000 sq.ft. has been licensed or agreed to be licensed. This space has been taken up / agreed to be taken up by Deutsche Bank, Barclays, MUFG, Citi and EY.
- Accenture has licensed approx. 28,000 sq.ft. at NKP.
- Citi has exercised its option to renew approx. 196,000 sq.ft. it occupies at NKP.

### Debt Summary (As of 30<sup>th</sup> June 2025)

- Total secured debt facility sanctioned by HSBC is INR 1,230 Cr which includes an OD facility.
- Debt outstanding as on 30 June 2025 from HSBC Bank was INR 1,150 Cr.
- HSBC has revised the spread for the loan from 200 bps to 233 bps.
- CRISIL has reaffirmed 'CRISIL AA+/Stable' rating to this facility.

#### **Other Updates**

• The Board proposes a final dividend of INR 11 (110%) per share for FY25, subject to approval by the shareholders in the forthcoming AGM.

# Q1-FY26 Financial Highlights



### **Q1-FY26 Financial Highlights:**

INR 1,671 Mn Total Income	INR 1,319 Mn EBITDA	<b>78.93%</b> EBITDA Margin
INR 902 Mn PBT	INR 584 Mn PAT	<b>34.95%</b> PAT Margin

# Quarterly Financial Performance (Ind AS)

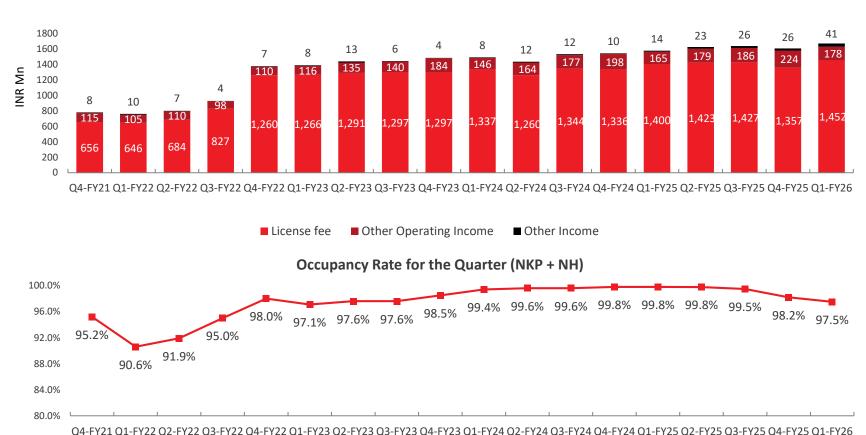


Particulars (INR Mn)	Q1-FY26	Q4-FY25	Q-o-Q	Q1-FY25	Y-o-Y
License Fees	1,452	1,357	7.0%	1,400	3.7%
Other Operating Income (CAM, etc.)	178	224	(20.5)%	165	7.9%
Other Income	41	26	57.7%	14	192.9%
Total Income	1,671	1,607	4.0%	1,579	5.8%
Total Expenses	352	350	0.6%	362	(2.8)%
EBITDA	1,319	1,257	4.9%	1,217	8.4%
EBITDA Margins (%)	78.93%	78.22%	71 Bps	77.07%	186 Bps
Depreciation	138	135	2.2%	141	(2.1)%
Finance Cost	279	283	(1.4)%	297	(6.1)%
PBT	902	839	7.5%	779	15.8%
Tax	318	304	4.6%	281	13.2%
Profit After Tax / Total Comprehensive Income	584	535	9.2%	498	17.3%
PAT Margins (%)	34.95%	33.29%	166 Bps	31.54%	341 Bps
Diluted EPS (INR per share)	6.48	5.94	9.1%	5.53	17.2%

The rate of income tax considered for tax provisions for the current year i.e. FY 2025-26 is 34.94% which is the same rate as FY 2024-25 (old tax regime).

## License Fees & Occupancy Rates





Nirlon Limited | Earnings Presentation 10

# Historical Financial Performance (Ind AS)



Particulars (INR Mn)	FY23	FY24	FY25	Q1-FY26
License Fees	5,151	5,348	5,607	1,452
Other Operating Income (CAM, etc.)	575	684	754	178
Other Income	30	42	89	41
Total Income	5,756	6,074	6,450	1,671
Total Expenses	1,146	1,260	1,333	352
EBITDA	4,610	4,814	5,117	1,319
EBITDA Margins (%)	80.09%	79.26%	79.33%	78.93%
Depreciation	1,028	564	563	138
Finance Cost	1,257	1,235	1,170	279
РВТ	2,325	3,015	3,384	902
Tax	746	959	1,202	318
Profit After Tax	1,579	2,056	2,182	584
PAT Margins (%)	27.43%	33.85%	33.83%	34.95%
Diluted EPS (INR per share)	17.52	22.81	24.21	6.48

The rate of income tax considered for tax provisions for the current year i.e. FY 2025-26 is 34.94% which is the same rate as FY 2024-25 (old tax regime).





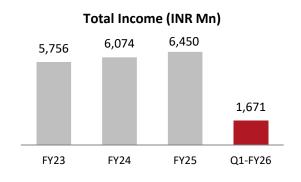
and the second second			
Particulars (INR Mn)	FY23	FY24	FY25
EQUITY	4,018	3,731	3,569
a) Equity Share Capital	901	901	901
b) Other Equity	3,117	2,830	2,668
LIABILITIES			
Non-Current Liabilities	14,975	15,586	16,312
a) Financial Liabilities			
i) Borrowings	11,450	11,456	11,464
ii) Other Financial Liabilities	1,470	1,690	1,948
b) Provisions	3	3	3
c) Deferred Tax Liabilities (Net)	1,530	1,963	2,485
d) Other Non-Current Liabilities	522	474	412
Current Liabilities	2,020	1,945	2,549
a) Financial Liabilities			
i) Borrowings	-	-	-
ii) Trade Payables	167	133	213
iii) Other Financial Liabilities	1,604	1,378	1,381
b) Other Current Liabilities	246	299	272
c) Provisions	1	1	3
d) Current Tax Liabilities (Net)	2	134	680
GRAND TOTAL - EQUITIES & LIABILITES	21,013	21,262	22,430

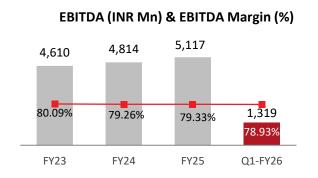
Particulars (INR Mn)	FY23	FY24	FY25
Non-Current Assets	20,614	20,480	20,339
a) Property, Plant and Equipment	4	4	4
b) Capital Work In Progress	60	26	90
c) Investment Properties	19,318	19,096	18,693
d) Financial Assets			
i) Loans	-	-	
ii) Other Financial Assets	97	96	96
f) Non-Current Tax Assets (Net)	129	284	735
g) Other Non-Current Assets	1,006	974	721
Current Assets	399	783	2,091
a) Financial Assets			
i) Trade Receivables	29	32	38
ii) Cash and Cash Equivalents	173	539	1,639
iii) Bank Balances other than ii) above	57	70	100
iv) Other Financial Assets	27	29	55
b) Other Current Assets	113	112	259
GRAND TOTAL – ASSETS	21,013	21,262	22,430

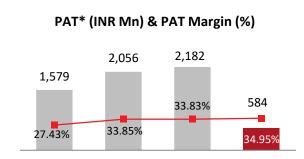
## **Key Financial Highlights**

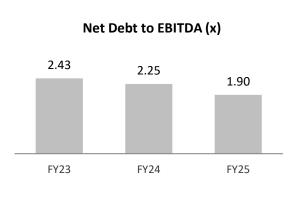


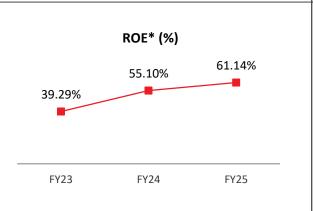
Q1-FY26







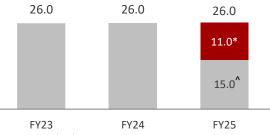






FY25

FY24



<sup>^</sup> Interim Dividend.

FY23

The rate of income tax considered for tax provisions for the current year i.e. FY 2025-26 is 34.94% which is the same rate as FY 2024-25 (old tax regime).

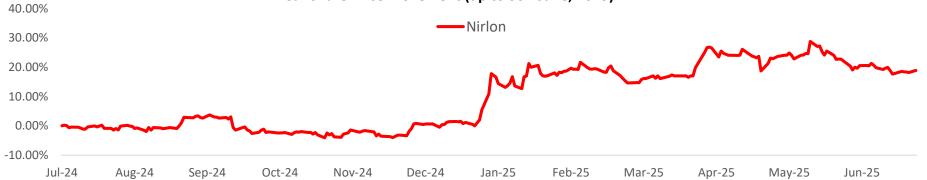
Nirlon Limited | Earnings Presentation

<sup>\*</sup> In addition, Board has recommended final dividend of Rs.11, subject to approval in the AGM.

# Capital Market Data

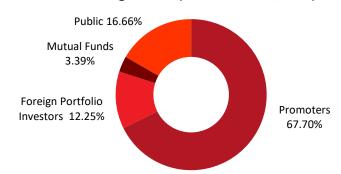






Price Data (As on 30 <sup>th</sup> June, 2025)	INR
Face Value	10.00
Market Price	507.85
52 Week H/L	575.00 / 398.95
Market Cap (INR Mn)	45,766.45
Equity Shares Outstanding (in Mn)	90.12
1 Year Avg Trading Volume ('000)	47.47

### Shareholding Pattern (As on 30th June, 2025)



### Disclaimer



#### Nirlon Limited

This presentation and the accompanying slides (the "Presentation"), which have been prepared by Nirlon Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company. This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. This Presentation may contain forward-looking statements based on reasonable beliefs and assumptions of the management of the Company, which are expressed in good faith. Such statements involve uncertainties and other factors which may cause the actual results, financial condition, performance or achievements expressed or implied by such statements. By their nature, forward looking statements inherently involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Such statements are not guarantees of future performance and actual results may differ from those specified in such statements as a result of various such factors and assumptions. No assurance is being provided that the assumptions underlying such forward-looking statements are free from errors.

#### **Valorem Advisors Disclaimer:**

Valorem Advisors is an Independent Investor Relations Management Service company. This Presentation has been prepared by Valorem Advisors based on information and data which the Company considers reliable, but Valorem Advisors and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Valorem Advisors also hereby certifies that the directors or employees of Valorem Advisors do not own any stock in personal or company capacity of the Company under review.

For further details, please feel free to contact our Investor Relations Representatives:



Mr. Anuj Sonpal Valorem Advisors

Tel: +91-22-4903 9500 | Email: nirlon@valoremadvisors.com

Investor kit link: www.valoremadvisors.com/nirlon